



1. Builder Company Name	4. Builder's Phone Number								
2. Street Address	5. Builder's Web Address								
3. City, State Zip	6. Builder's Email Address								
7. What is the Builder's price range of homes <input type="checkbox"/> \$299,000 & below <input type="checkbox"/> \$300,000 to \$499,000 <input type="checkbox"/> \$500,000 to \$799,000 <input type="checkbox"/> \$800,000 & above									
8. How many home starts per year?	9. How many starts per year are speculative units?								
10. How would you rate the level of your typical home buyer's knowledge about construction loans? <input type="checkbox"/> Very informed <input type="checkbox"/> Somewhat informed <input type="checkbox"/> Not very informed <input type="checkbox"/> Not at all informed									
11. Please rate the importance of each of these areas when selecting a lender for your buyer? <table border="0"> <tr> <td>a. Service <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> <td>e. Disbursement speed and flexibility <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> </tr> <tr> <td>b. Construction lending expertise <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> <td>f. Flexible financing programs <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> </tr> <tr> <td>c. Loan program options <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> <td>g. Builder recommendation <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> </tr> <tr> <td>d. Interest Rate & Terms <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> <td>h. Local presence <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor</td> </tr> </table>		a. Service <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	e. Disbursement speed and flexibility <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	b. Construction lending expertise <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	f. Flexible financing programs <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	c. Loan program options <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	g. Builder recommendation <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	d. Interest Rate & Terms <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor	h. Local presence <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor
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12. During construction, what is the average number of days it takes to receive cash disbursements from your present lender once you have made a draw request? <input type="checkbox"/> Same Day <input type="checkbox"/> 1-2 Days <input type="checkbox"/> 3-4 Days <input type="checkbox"/> 5-10 Days <input type="checkbox"/> More than 10 days <input type="checkbox"/> Other									
13. Would it be beneficial to you if you were acknowledged as a Pacifica South Bancorp accepted builder? <input type="checkbox"/> High <input type="checkbox"/> Good <input type="checkbox"/> Fair <input type="checkbox"/> Poor									
14. What additional requirements do you have either in terms of loan process, service or products that would cause you to shift lender loyalty?									
15. Anything else you'd like us to know?									

Disclaimer:

Pacifica South Bancorp requires the use of builders that meet our specific criteria. Borrowers are not required to use a builder that is currently on our list. They may choose to have any builder accepted. This must be done prior to the closing of your loan.

Pacifica South Bancorp is not affiliated with, nor do we endorse or guarantee any builder's quality and workmanship. We recommend each Borrower independently research, and select their builder.

Pacifica South Bancorp reserves the right to terminate its business relationship with any builder, at any time with, or without cause.

Our decision will be based in whole or in part on information obtained in a report from the consumer reporting agency listed below. A builder may contact the credit reporting agency listed below and can dispute the accuracy or completeness of any information in the report furnished to Pacifica South Bancorp, by the credit reporting agency. The reporting agency

played no part in our decision and is unable to supply specific reasons why we have denied credit to you.

Fidelity National Credit, Inc.
2540 N. Red Hill Ave
Suite #200
Santa Ana, CA 92705-5542
(800)-647-1320